



For the **BEST PRICE AND SERVICE** CALL US NOW
08454 28 28 76 or 07779 377664



Dear _____,

Thank you for requesting this welcome pack which hopefully will lead to us with a new customer and you earning easy money.

What we at **AMV Couriers** are proposing is that you introduce us to your manager or/and transport manager or anyone who has authority to book transport.

We have enclosed a list of why we would be more beneficial than their current courier, a list of reasons why your company may need a same day courier and a list of answers to objections that you don't use couriers as you have your own vans. The more persuading you are, the more money you will make.

What we are offering is the first time your company uses **AMV Couriers** we will pay you £10. Then for every journey afterwards you will receive £2 - for life, even if you leave the company. To put it a better way for you, if your company uses us once every working day then you would earn an extra £530 a year!! Or twice a day £1050 a year!! This may seem a lot of usage but this is pretty much standard for many companies.

Plus we offer a refer a friend scheme, where we will give you £5 for every friend who gets their company to use **AMV Couriers**, plus your friend will get all the benefits as stated above.

So basically we are offering unlimited earnings just for having a quick word with your boss, with us being around 20% cheaper than our competitors it should be a no brainer and gives you a good impression too.

We would set up an account with your company payable monthly, every job that is booked on their account will be connected to you therefore you will have no problems getting your 'commission'. You can decide how and when you would want to be paid, you could get paid monthly or save it up and withdraw it at any time like before Christmas or a holiday!

Thanks for reading and I hope to be 'in business' together soon.

Daryl Tranter





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How are AMV Couriers going to be more beneficial than my current courier?

AMV Couriers are on average 20% cheaper than other Same Day Couriers!

AMV Couriers are a family run business who care about customer service!

AMV Couriers can have a vehicle, in most cases, to you within an hour anywhere in the U.K!

AMV Couriers can offer accounts with a variety of payment terms to suit you!

AMV Couriers can offer you discounted prices for not so urgent items!

AMV Couriers will keep you informed of your delivery and will send you the original signed proof of delivery!

AMV Couriers are fully insured, for your goods and Public Liability!

AMV Couriers can also do house moves/office moves!

AMV Couriers work 24 hours a day 7 days a week!

AMV Couriers welcome contracts and regular runs!

Just some of the reasons why we think you should give us a go!!

1 example to show your boss:

One 100 mile trip every day at a saving of 20p per mile would save the company £5200 a year!!

Go on www.midlandstransportsolutions.co.uk and show whoever needs to know!

AMV Couriers are happy to arrange a meeting to discuss what we can offer in further detail and so you get to know who you're dealing with.

www.midlandstransportsolutions.co.uk



AMV
Couriers
from a parcel to a pallet

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Why you might need AMV Couriers?

Obviously this depends on what industry sector your business is in but many still apply.

- You've missed a deadline and to get your goods to customer ASAP after the order is completed.
- You've ran out of parts and you need to keep your staff working.
- Your store has run out of goods but another store has spare.
- An employee has forgotten an important laptop or USB stick for a meeting etc.
- Forgot/Lost keys? To collect and deliver a spare set.
- To keep your goods safe and protected in a designated vehicle and not thrown around or co-loaded with other products that may damage yours.
- If something is forgotten.
- Paperwork that has to get there the same day.
- Several different collections and deliveries.
- Fully confidential deliveries.
- Items are too large or heavy for the post.
- Broken items that need to be transported for emergency repair or recovery.
- Peace of mind when items or goods are valuable or time sensitive.
- You need a new part to keep a machine or vehicle working.

+ There will be many more reasons – reasons that make you money and save your company money! Surely a Win Win?

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We have our own vans we don't need a courier service!

Well we still may be of use –

- Your van is broken down/ in for service or MOT.
- Your driver finishes soon and you need to make a delivery.
- You need goods from a supplier, is it worth it to send your van and driver to go there empty? That just wastes time and money!
- Your work has been sub contracted to you and the customer can't know you have done the work therefore it can't be delivered in your sign written van.
- You share vans with another depot that are using the van.
- Your van is out on the road when you need it.
- Your van is not insured for certain items.

Plus once again there are many more reasons!

Is it really cost effective to run your own van?

Say your van does 1000 miles every week?

Half of which are empty miles as the van has to do a round trip.

So a small van with AMV would be 500 miles x £0.80 = **£400**

For your van I would estimate weekly:

Drivers wage	£250
Cost of Van	£50
1000 miles fuel	£150
Insurance	£30
Tax, MOT, servicing, replacement parts etc	£20
Total	<u>£500</u>

Let us take all the hassle of running your own van! Let us deal with the above costs and problems here at **AMV Couriers**.